

- *Psychologist-led coaching and organizational development that resolves the human behavior challenges blocking performance.*

■ CAPABILITIES NARRATIVE

Insight Business Works, Inc. is a management and organizational consulting firm providing executive coaching, leadership and management development, organization development, and systemic team coaching. We help leaders and leadership teams resolve conflict avoidance, decision-making stalemates, and communication breakdowns that stand in the way of peak performance, strategy execution, and talent optimization. Psychologist-led, we deliver evidence-based consulting to public-sector, healthcare, education, and private-sector clients nationwide and internationally.

■ CORE COMPETENCIES

- Systemic and Leadership Team Coaching
- Team Development Workshops
- Executive Coaching
- Leadership and Management Development
- Organization Development and Change Management
- Individual and Group Coaching and Development
- Talent Selection
- Assessment, including:
 - The Five Behaviors of a Cohesive Team™
 - Everything DiSC® (Wiley)
 - Hogan Assessments
 - EQ-i 2.0 (Emotional Intelligence)
 - Individual and Team 360 Assessments

■ PAST PERFORMANCE

NIST | Leadership & Team Development — Provided systemic team coaching and leadership development support during an 18-month engagement within a highly technical, mission-driven federal environment. Supported leadership in strengthening team effectiveness, communication, decision-making, and the ability to navigate complex organizational challenges.

Segments served: healthcare, education, science & engineering, financial, energy, federal, state, and municipal government, and non-profits.

- Provided executive coaching for 150+ leaders and technical professionals nationwide.

■ WHY CLIENTS CHOOSE US

- Psychologist-led business — uniquely qualified in assessment for both development and selection purposes.
- Credentialed and experienced in executive and systemic team coaching.
- Outcomes-focused projects are custom-designed to ensure desired objectives are met.
- Published thought leader since 2017.
- Nearly four decades of cross-sector experience spanning public, private, and nonprofit organizations.
- National and international reach with on-site and virtual delivery.
- Multi-credentialed affiliate coaches, each with specialized expertise.

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